

A Great Story to Tell

“In Indiana, the leaders – it doesn’t matter if they represent the public, private or the universities – all work together in a very pro-business way. Indiana is very attractive for business.”

“We (Dow AgroSciences) have to attract people worldwide, top talent. We’re talking PhDs, very highly qualified people, and you have to make it attractive. Indianapolis today has basically what you need from a big city with the personality of a small city. We compete in a hot market and we compete for talent. We have a very, very high rate of job acceptance. That tells you that all these things appeal to the people we are trying to hire in to this company. We have been hiring significantly in the past few years; a significant number of them were for jobs in Indianapolis. From the Indianapolis Museum of Art to the Children’s Museum, there are many cultural assets. And they are all very accessible.”

“It’s (Indiana) very friendly. The hospitality of Hoosiers, the hospitality of the city, is really unique. You feel welcome in this city from the very beginning. You put all that together and you get a great quality of life plus a low cost of living. It’s a very attractive proposition.”

- **Antonio Galindez**, President & CEO, Dow AgroSciences

“What drew me here were the opportunities. Once I looked at the resources and aspirations of the institution and senior leadership – in particular Medical School Dean Craig Brater – I was impressed with the investments that had been made, and the possibilities. There’s this extraordinary combination of state-of-the-art technology, a broad range of potential collaborators, clinical faculty and basic science faculty. And there’s a wide range of clinical facilities and patient populations.”

“The other thing I would say broadly is it’s an extremely collaborative environment. Wherever there’s common interest it’s easy to form collaborations and alliances to get things done.”

- **Dr. Andrew Saykin**, Indiana University School of Medicine

“I’ve done a few sites from the ground up, and doing business in Indiana has been a real blessing. Everyone here is willing to do whatever they can to work with you.”

“From a move standpoint, both professionally and business wise, the folks in Indiana could not be more helpful, and also from a personal standpoint. The folks have been very welcoming to me and my family. Hoosier hospitality is real. Having been all around the country with seven moves, I feel I’m in a position to say that. The business climate here is real inviting. The more time we spend here, the more glad and convinced we are that we made the right selection.”

- **Richard P. Jones II**, Vice President and General Manager, Medco

“It it were just about the science and equipment, we wouldn’t have anybody working here. It’s about the people that operate the equipment. We put a lot of effort into training our people with the new technology and we put a lot of time, training and effort into our culture.”

“When you look at IU and Purdue, Purdue is ranked number two in the nation in analytical chemistry. IU is certainly in the top five. They put out an enormous number of ACS-certified undergraduates and PhDs. You can find good people who are grounded in the Midwest and want to stay here. At the end of the day, it’s not about what equipment you have, it’s about the quality of the staff, and we’re able to draw a tremendous talent out of a tremendous school system.”

- **Dr. Michael Evans**, President and CEO, AIT Laboratories

“A lot of the reason we chose Indianapolis is there’s tremendous access to local universities. For example, the Rose-Hulman Institute of Technology and Purdue University offer great engineering talent. We’ve also interviewed people from IU’s Kelley School of Business to help boost our marketing presence as well. Indiana’s stated strategic intent to focus on life sciences and advanced manufacturing was right up our alley.”

- **Lori Gabrek**, General Manager, Product Line Centrifugation, Beckman Coulter